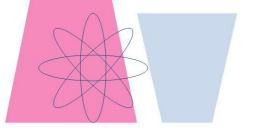


## Fact Behind 3Rs/Wp

The 3Rs/Wp has taken the headlines quite a few days.

Here is the real fact behind this.



## **Logical fact Behind 3Rs/Wp**

Since a few days the 3Rs./Wp has taken the headlines of major news paper causing a havoc in Solar industry. As per THE ECONOMIC TIMES, the 3Rs./Wp was won & posted by a well known Gurgaon based EPC company Amplus energy solutions. In the auction by **SECI** Amplus was reported to quote lowest rate for roof top solar hence winning the L1 contract in late November.

Amplus Bagged the tender for next 25years. The tender includes Maharashtra (3MW), Rajasthan (2MW), Punjab (2MW), Karnataka (2MW), Haryana (2MW), Himachal Pradesh (1MW), Madhya Pradesh (1MW), Uttarakhand (0.5MW), Puducherry (0.5MW) and Chandigarh (0.5MW) as per Amplus. But the rumour came out when the 3Rs/Wp was reportedly announced for Uttarakhand, Pudducherry & Himachal Pradesh. Where as 5.56/unit. Rajasthan at Rs 5.38/unit, Haryana at Rs 5.76/unit and Punjab at Rs 6.20/unit, it added. So the question poping up is why only these 3 states(UK,HP & Pudducherry)?

After going through the Tender vividly under section 1.43(For Subsidy), it was clearly evident that the tender has mentioned something which was not brought to light. There it is clearly mentioned that in CAPEX model 70% of L1 quoted project cost of State or Rs 52.5/Wp, whichever is lower for special category states namely Special Category i.e. NE, Sikkim, Uttarakhand, HP, J&K, Lakshadweep, A&N Islands. This subsidy is only applicable for Institutional, Residential & Social organisation not Solar parks or industrial . So the math is Amplus must have quoted 10Rs./Wp for these special category states. So after the subcidy the price came down to 3Rs./Wp. So This is the truth behind the 3Rs. Storm in Solar Industry. On this statement the CEO&ED of Hero Future Energies Mr. Sunil Jain sir stated that we must not turmoil the solar industry by baised statements.

## His original post on Linkedin goes like

"There is a new topic of discussion regarding the recent Rs3/unit tariff for roof top solar which was quoted by Amplus solar. I believe we have been happy in the media to distort the actual news to grab headlines. E.g " solar at tariffs at all time low atRs3/unit " or " Solar now much cheaper than thermal". We will start clapping and customers will all rush to ask you to provide solar @Rs3/unit . Nobody in media is talking about the realities that this tariff is after government giving 70% capital subsidy. My suggestion is that let us not spoil the sector with distorted news but give articles which convey factual figures . Thought to put on record so the expectations are not unrealistic."

On this post few more known faces of solar industries also replied about how much necessary it is to put forward the reality & unbiased statements. Link(https://www.linkedin.com/pulse/activities/sunil-jain+0\_1H\_r-Ahom\_R-pswx5H1RA?trk=prof-0-sb-rcnt-act-link)